## NIGHTV/S/ON TOWN CENTRES FOR ALL

Management and development of the evening economy

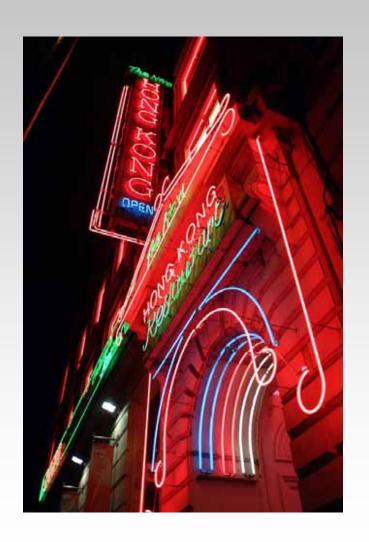
Hannah Mummery





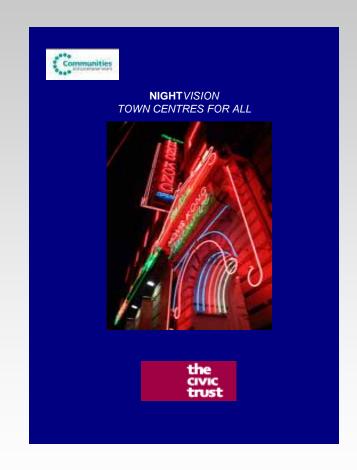
## The Challenge

- Changed consumer lifestyles
- "No go areas" at night for some
- Costs and benefits
- Centres are not performing well after hours
- Public wants change



## NIGHT VISION

- More people would use centres at night if they were safer, more accessible and offered more choice
- A good mix of clientele can lessen intimidation and improve perceptions
- A wider range of attractions and consumers leads to longer term economic viability



# Pilot Projects









# Pilot Projects







# **Local Authority Concerns 2003**

•	Lack of transport	53.0%
•	Litter & rubbish on streets	33.7%
•	Street fouling	30.3%
•	Area feels threatening or unsafe	29.2%
•	Noise disturbing local residents	28.1%
•	Rowdiness, fighting in the street	23.6%
•	Vandalism	15.7%
•	Drug dealing	13.6%

## The 5 to 9 Centre Today

# Nightclubs and takeaways Restaurants, bars and pubs

**Taxis** 

Cinema

Private gyms and leisure centres

Theatre

**Food shops** 

**Town centre wardens** 

Non-food shops

**Buses** 

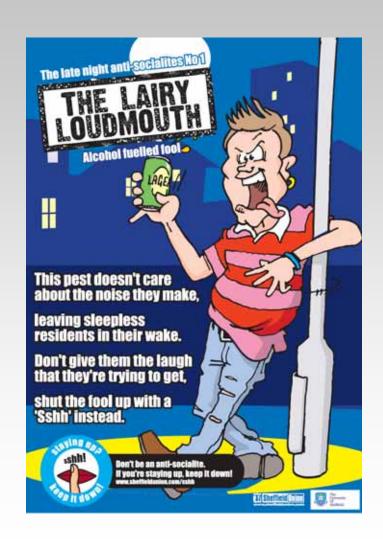
Libraries

Museums and art galleries

**Public toilets** 

## **Local Authorities & Diversity**

- Strong concern about alcohol and youth domination 76%
- The barriers:
  - > Fear of crime and disorder
  - > Lack of transport
  - Poor amenities (e.g. lighting and toilets)
  - Lack of family-friendly venues
  - Lack of choice in restaurants, bars, pubs and nightclubs



## **Consumer Aspiration**

18-35s: Would use after 6pm

•	Food shops	87% (10% until 3 am. 8% until 6 am)
•	Public transport	85% (32% until 3 am. 33% until 6 am)
•	Cafés and restaurants	79% (9% until 3 am. 3% until 6 am)
•	Doctors, dentists, opticians	67%
•	Sports clubs & leisure centres	61%
•	Theatres	58%
•	Non food shops	57% (25% until 11pm)
•	Music and arts festivals	54%
•	Outdoor events	53%
•	Banks/Post offices	51%
•	Museums and art galleries	46%

## Consumer Aspiration

The Missing Market: Focus Groups

### **Barriers to Going Out**

- Transport
- Policing safety and security
- Style and type of venue
- Childcare
- Cost

### **Aspirations**

- More choice in bars and clubs
- Quieter venues with seating and food
- Neighbourhood pubs
- Family entertainment
- Children welcomed
- Culture, free events
- A place just "to be"

# Operators & Five "Hotspots"

- Corporate dominance
- Confident in the future
- "Rogue operators" are the problem
- Lack of infrastructure making thing worse
- Density & proximity





# Operators & Five "Hotspots"

- Discounting and responsible retailing
- Acceptable levels of misbehaviour?
- Mixed support for partnerships
- Can't pay, won't pay?



## **Threat to Town Centres**

### The Trends

- Visiting the cinema a bit more & eating out much more, but
- Market saturation
- Going out less & later
- Drinking at home
- Visiting the pub less
- Investment to the suburbs
- "One night town centres"
- Trapped in a declining market?





## Ten Principles

- 1. Health & behavioural norms
- Data and meet "real" consumer demand
- 3. More choice, innovation and creativity
- 4. Family-friendly, child-friendly
- 5. Set new standards of accessibility & services

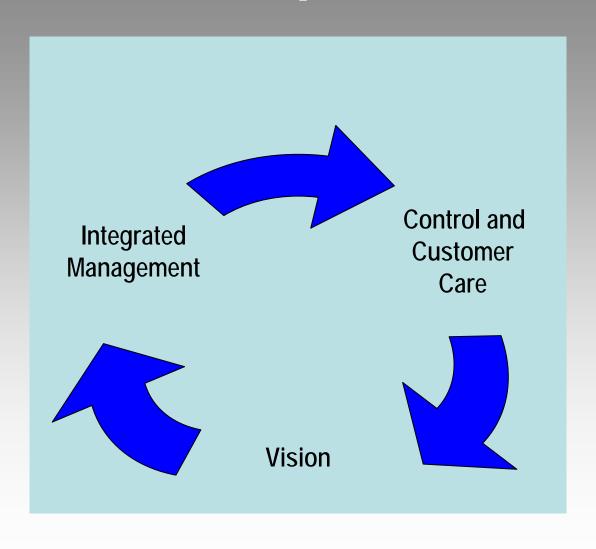


## Ten Principles

- 6. Transform standards of customer care
- 7. Positive planning
- 8. Design out crime, design in delight
- 9. Promote flexible hours for public buildings
- 10. Extend shopping & other services



## Three Imperatives



# NIGHT VISION Campaign

#### **GOOD PRACTICE**

**Pilot Projects** 

Good Practice
Manual

#### LEADERSHIP

**Promotional Events** 

**Training Course** 

#### **STANDARDS**

Night Vision Design Award

"Purple Flag"

## Purple Flag Core Standards

#### WELLBEING

Welcoming, clean and safe

### **APPEAL**

A vibrant choice and a rich mix of entertainment and activity

#### **MOVEMENT**

A secure pattern of arrival, circulation and departure

#### **PLACE**

A stimulating destination and a vibrant place

## Wellbeing

### 1.Control & Customer Care

- Policing, surveillance& care
- "Creative licensing control"
- Pubwatch/Citysafe
- Responsible merchandising by licensees



<sup>&</sup>quot;Negative publicity is killing us" (Operator)

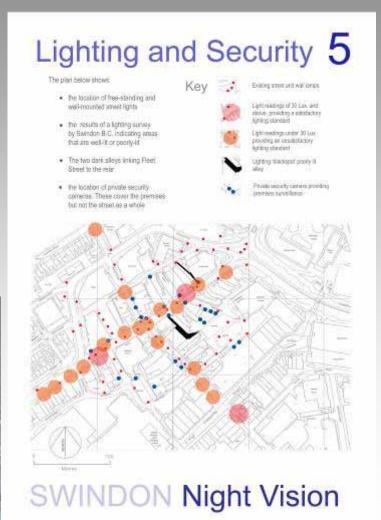
## Wellbeing

### 2. Clean and Safe

- Lighting
- Cleansing & toilets
- Street design/COPS
- Civic Watch







## Wellbeing

### 3. Welcoming to All Ages

- More variety in bars and clubs
- Quieter venues with seating and food
- Family entertainment
- Children welcomed
- A place just "to be"

### Movement

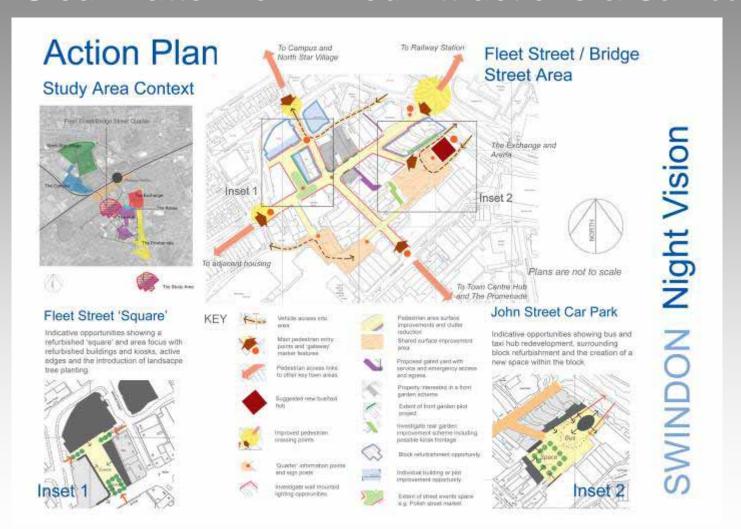
### 1. Affordable, Safe Late Night Transport

- Comprehensive movement strategy
- Dispersal policy + licensees



### Movement

### 2. Clear Pattern of Linked Attractions & Services



### Movement

3. Design 5pm to 9am

- Functional design
- Delight in light!
- Café culture and living streets
- Real estate and mixed use
- Wayfinding







### **Place**

### 1.Flexible Retail Hours

- Local patterns & customs
- Market research
- Make the business case
- Entertainment & events
- Critical mass of shops









### **Place**

### 2.Re-programme Public Buildings

- Leisure hubs v cultural temples
- Libraries to Ideas Centres
- Museums and art galleries
- Markets as an activity
- Town Hall to leisure centre







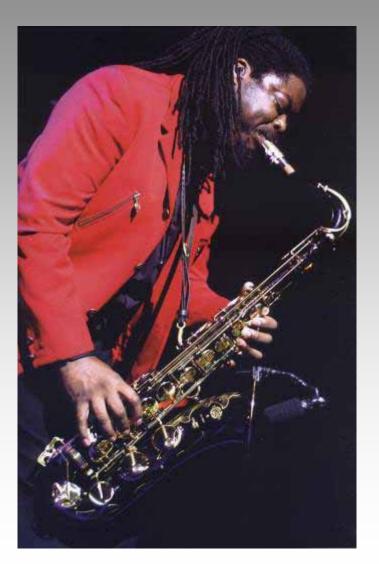




## Appeal

- 1. "Real" Music, Drama and Entertainment
- Art in regeneration
- Nurture local talent & "culturepreneurs"
- Creative & media
   economy





## Appeal

### 2. "Real" Food and Drink

- Real ale
- Locally produced/ quality food
- Food festivals & night markets
- Food industry









### **Place**

3. Maintaining a Rich Mix

- A valid role and identity
- Alive throughout the day & evening
- Capture new investment
- Lifecycle of regeneration & "tipping point"
- Place management







# Appeal

### 3. Celebrating the City at Night

Nuit Blanche, Paris





Light Night, Leeds

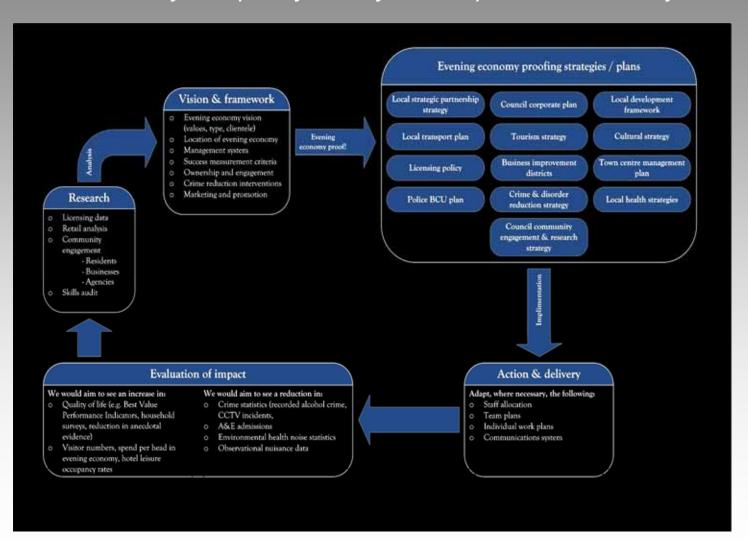






## **Coordinating Effort**

Sociability, Hospitality, Safety, Development, Community



# Purple Flag Concept

#### **PURPLE FLAG BOARD**

#### STAKEHOLDER INTERESTS

**Judges and Moderating Panel** 

#### **CIVIC TRUST**

Management handbook

**Delivery platform** 

Good practice manual

**Leadership training** 

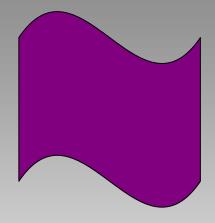
## TOWN CENTRE PARTNERSHIPS

Hospitable

Accessible and attractive

Mixed use

**Entertainment** 



A brighter image

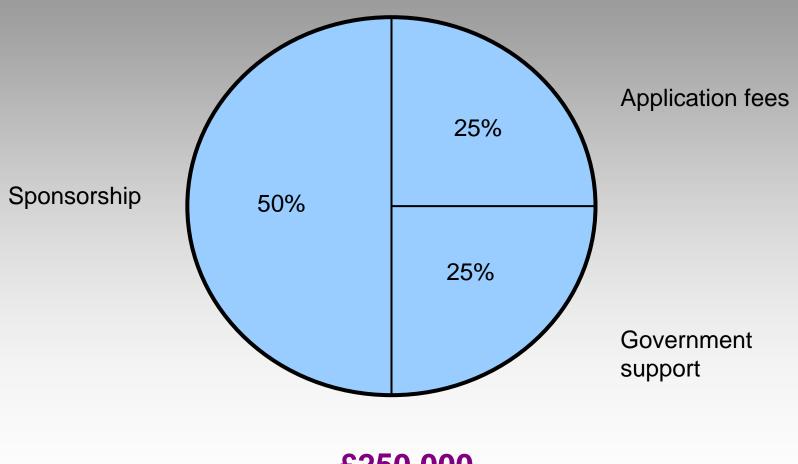
A stronger economy

A more vibrant nightlife

Greater choice and diversity

A cause for celebration!

# Funding the Flag



£250,000

## Purple Flag Programme

