



Managing Risk

Transport and Fleet Management

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What Risk?

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What Risk?

Fuel
Workforce Relations
Financials
Accidents
Statutory
Claims
Emissions
Quality
Service Continuity
Prohibitions
Procurement
Licence
Inspections
Performance
Health and Safety

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Procurement

- **Strategy**
- **Specification**
- **Market engagement**
- **Maintenance**

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Manage the risk

- **Keep an eye on the long term**
- **Know your business**
- **Draw on experience**
- **External environment**
- **Get the right balance**

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Detailed considerations

- Procurement process
- Order book & delivery timescales
- Funding options & residuals
- Maintenance & warranty
- Non core requirements

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Team effort

- Transport
- Procurement
- Finance & Legal
- Clients

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Success

- Risk is managed not eradicated
- Costs are reduced / avoided
- Performance improvement
- Customer satisfaction
- Supplier relationship

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Views, Comments, Questions?

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