

# **Scotland Excel**

**Andy Gillan**

**Marketing & Communications Manager**

**Geraldine Lipton**

**Commodity Manager - Catering/Cleaning Team**

**APSE Scotland Soft FM Group**

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## AGENDA

- \* **Background to Organisation**
- \* **Purpose & Vision, Objectives**
- \* **Portfolio of Contracts**
- \* **Contract Timelines**
- \* **User Intelligence Groups**

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**“We know that there are major gains to be made from better procurement practice ... Through joining together to maximise purchasing power”.**

**Scottish Executive**

**Building a Better Scotland**

**November 2004**

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## **Review of Public Procurement in Scotland**

**John F. McClelland CBE**

**Published March 2006**

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## The McClelland Review Key Conclusions Include:

1. **Ministerial Support a Prerequisite – Establishment of Public Procurement Reform Board Proposed**
2. **Action Required on Resources & Skills – Investment Needed**
3. **More Collaboration Needed (Sectoral/Cross Sectoral)**
4. **New “Commodity Centres of Expertise” – a Vital Step**
5. **Achievement of Superior Performance Will Deliver Best Value and Long Term Savings Above Current Targets**
6. **Categorisation of Contracts**
7. **Annual savings of £600m by 2009/10**

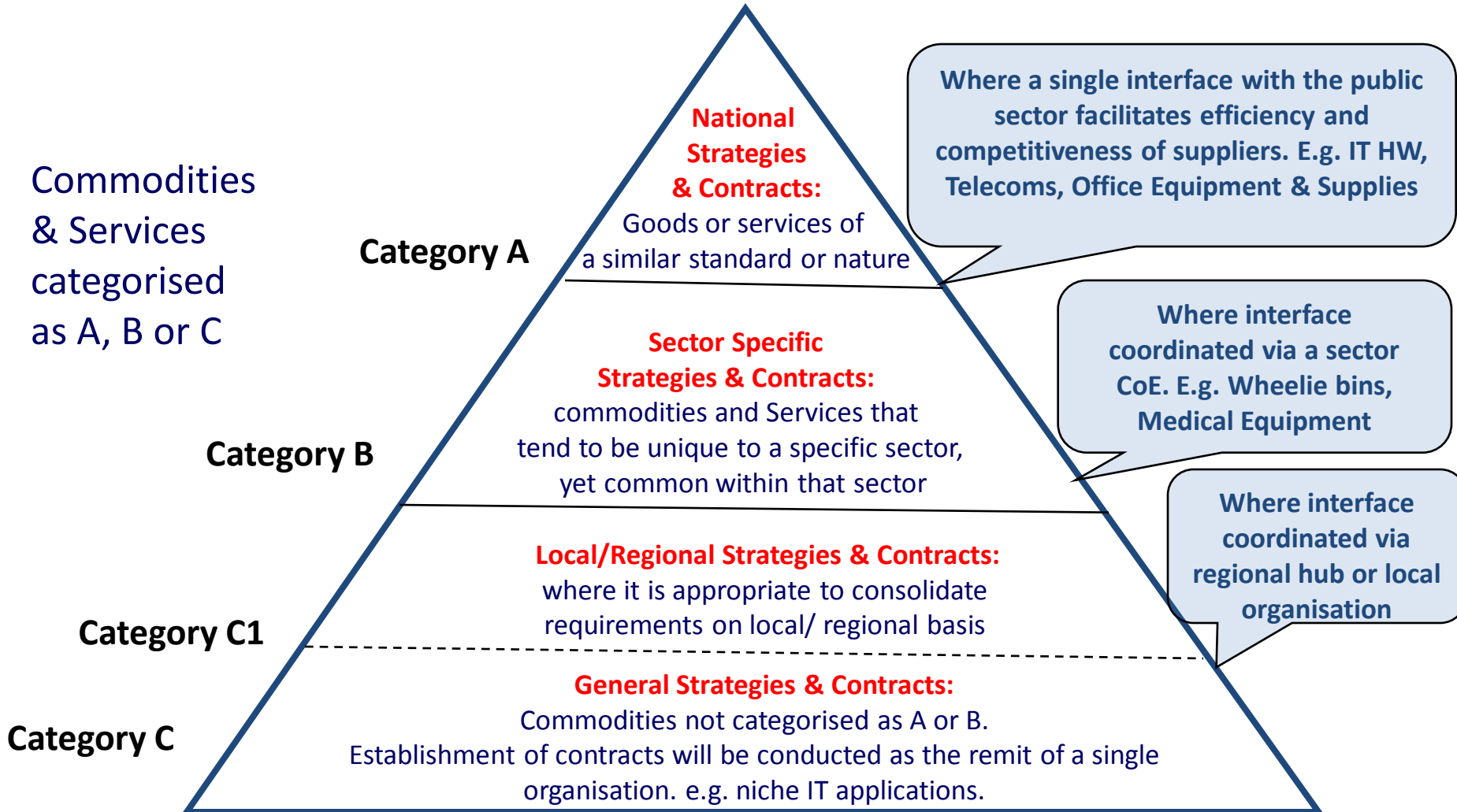
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## Procurement Landscape – Centres of Expertise

- \* Procurement Scotland
- \* Scotland Excel – Local Government
- \* Central Government Centre of Procurement Expertise (CGCOPE)
- \* NHS National Procurement
- \* Advanced Purchasing for Universities & Colleges (APUC)

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Commodities & Services categorised as A, B or C



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## **Efficient Government Fund (EGF)**

- 1. Established 2004 (Merged with Modernising Government Fund 2006)**
- 2. £60m Of Funding for Efficiency Projects which**
  - \* Deliver Significant Efficiency Gains**
  - \* Are Joined Up**
  - \* Have a Number of Partners**
  - \* Can Be Replicated**
- 3. Priorities in**
  - \* Procurement (including Consortium Procurement)**
  - \* Support Service Reform,**
  - \* Transactional Processing**
  - \* Productive Time**



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## Renfrewshire Council EGF Bid (March 2006)

1. 21 Partners
2. Propose the Establishment of Centre of Procurement Excellence
3. Objective to Deliver Best Value Public Services by
  - \* Securing Cost Reductions
  - \* Improving Best Practice Procurement Capacity & Capability
  - \* Creating a Forum and Communication Medium for Engaging with Suppliers
4. Bid Approved Late 2006

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- \* **Established as Local Authority Centre of Procurement Expertise**
- \* **Launched April 2008**
- \* **28 Local Authorities Signed Up**

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## Purpose & Vision

- **PURPOSE**
- **To raise procurement standards and work in collaboration with local authorities and suppliers to secure best value for our customers**
- **VISION**
- **To be recognised, respected and trusted by local authorities and suppliers as the leading procurement organisation in Scotland**

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**Vision will be achieved by:**

- \* Delivering Best Value Collaborative Contracts**
- \* Increasing Procurement Capacity & Capabilities**
- \* Improving Engagement with Suppliers**
- \* Promoting and Sharing Best Practice with Others**

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**Operating Model**

**Governance Arrangements**

**Centre of Procurement Expertise**

**4 x Regional Offices**

**Local Authority Corporate Procurement Teams**

**(UIGs**

**End Users**

**Suppliers**

**Other Centres/SPD)**

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## Contract Information

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## **Portfolio of Contracts**

- \* Groceries & Provisions**
- \* Frozen Food incorporating Prepared Frozen Meals**
- \* Milk**
- \* Meats – Fresh, Cooked, Prepared & incorporating Fresh Fish**
- \* Catering Disposables**
- \* Catering Sundries**
- \* Hygiene Solutions incorporating Paper Products**
- \* Hygiene Units**
- \* Vending**
- \* Water Cooler Solutions**

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## 2008/09 Contract Renewal Timelines

- \* Hygiene Units: 1 April 09 – 31 March 2012/13
- \* Frozen Foods incorporating Prepared Frozen Meals: 1 June 09 – 31 May 2012/13
- \* Hygiene Solutions incorporating Paper Products: 1 July 09 – 30 June 2012/13
- \* Milk: 1 August 08 – 31 July 2012/13
- \* Meats, Fresh, Cooked & Prepared incorporating Fish: 1 October 09 – 30 September 2012/13



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## User Intelligence Groups (UIGs)

- \* **Hygiene Units – November 08**
- \* **Frozen foods incorporating Prepared Frozen Meals – November 08**
- \* **Hygiene Solutions incorporating Paper Products – January 09**
- \* **Milk – March 09**
- \* **Meats Fresh, Cooked & prepared incorporating Fish – May 09**

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**Thank You**

**Any Questions?**